The School of Engineering and Applied Sciences

Second Annual Career Perspectives and Networking Conference

Thursday, April 7 – Friday, April 8, 2016
Davis Hall, University at Buffalo, North Campus

Detailed Time Schedule and Presenters

Thursday, April 7th, 2016

9:00-10:00
Student Check-in: Davis Hall 1st Floor

10:00-10:20
Welcome Address: Dean Folks: Bansal Atrium

10:00-11:00
Company Check-in: Davis Hall 1st Floor

10:30-11:30
Workshop: Resume Writing/Networking: Davis 101

11:00-12:30
Talent Fair: Bansal Atrium

11:30-12:30
Panel Discussion I: Careers in the Energy Sector: Davis 101

12:30-3:30
SEAS Research Poster Competition: Davis Hall 1st Floor

12:30-1:30
Lunch: Bansal Atrium

1:30-2:30
ISSS: James D. Eiss, “The Basics for Planning Your Future”: Davis 101
Workshop: Job Search Tools: Davis 113A

2:30-3:30
Panel Discussion II: Corporate Leaders and Entrepreneurs: Davis 101
ISSS: Ellen Dussourd, “Advanced Optional Practical Training: H-1B Cap Gap Extension and 17-Month OPT STEM Extension”: Davis 113A

3:30-4:30
Keynote: Michael Sinicropi, Praxair, “A Career Path is Rarely a Path”: Davis 101

Friday, April 8th, 2016

9:30-10:00
Student Check-in: Davis Hall 1st Floor

10:00-11:00
Distinguished Speaker, Russell Agrusa, Founder, President, and CEO, Iconics, Inc.: Davis 101

11:00-12:30
Talent Fair: Bansal Atrium

11:00-12:00
Workshop: Networking and Making Connections: Davis 101

12:30-1:30
Workshop: Networking for Introverts: Davis 101

1:30-2:30
Networking Luncheon: Bansal Atrium

2:30-3:30
Panel Discussion III: Young Alumni Board: Davis 101

3:30-4:30

4:30-4:45
Closing Remarks: Davis 101

Brought to you by:
**Keynote and Distinguished Speakers**

**“A Career Path is Rarely a Path”**
Michael Sinicropi  
*Director of Global Market Development, Praxair*

**Distinguished Speaker**
Russell Agrusa  
*Founder, President, and CEO, Iconics, Inc.*

**“Excel2Propel: Engineering Career ‘Dexploration’ and ‘Dexcellence’ – A Personal Journey!”**
Dexter Johnson, PhD, “Dr. Dex”  
*Chief, Structural Systems Dynamics Branch, NASA: Glenn Research Center*

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**Workshops**

**Resume Writing/Networking**
Liesl Folks  
*Dean, School of Engineering and Applied Sciences*

Holly Justice  
*Engineering Career Counselor, Career Services*

**ISSS: “The Basics for Planning Your Future”**
James D. Eiss, Esq.  
*Law Office of James D. Eiss, Buffalo*

**Job Search Tools**
Wayne Porterfied  
*Career Counselor, Career Services*

“Learn how to effectively use networking strategies, such as informational interviews and the “art of small talk” at professional conferences and meetings. You’ll also learn how to use tools such as BullsEye, the Graduate Student Career Guide and LinkedIn to find a job with your graduate degree.”

**ISSS: “Advanced Optional Practical Training: H-1B Cap Gap Extension and 17-Month OPT STEM Extension”**
Ellen Dussourd  
*International Student & Scholar Services, UB*

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**Panel Discussions**

**Panel Discussion I**
Panelists: Dennis Elsenbeck  
*Regional Director, National Grid*

James Wehrfritz  
*Erie-Niagara Consulting, LLC*

**Panel Discussion II**
Panelists: Stephen Still  
*Managing Director, Seabury APG*

Russel Agrusa  
*Founder, President, and CEO, Iconics, Inc.*

Thomas Lynch  
*President and CEO, Goodwill Industries of WNY*

Timothy Grady  
*President, Ecology & Environment*

**Panel Discussion III**
Panelists: Kurt Bessel  
*Research Engineer, Bitzer Scroll, Inc.*

Kevin Kerl  
*Chief Operating Officer, Select One Search, LLC*

Eric Cichowski  
*Project Engineer, 3M Company*

Barnard Onyenucheya  
*Current Doctoral Student, Previously General Electric*

Jahmil Campbell  
*Control Design Engineer, General Electric*

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**Networking and Making Connections**
Ed Brodka  
*Career Counselor, Career Services*

“80% of all jobs and internships come from networking. This session will show you proven strategies for networking and making connections with UB engineering alumni and professionals. You’ll learn about in-person networking strategies such as meeting and talking with new people as well as how to use information interviewing. Networking on-line using Linkedin will also be discussed.”

**Networking for Introverts**
Holly Justice  
*Engineering Career Counselor, Career Services*

“Do you consider yourself to be an introvert? Does the thought of networking make you nervous? This workshop is intended to give tips and strategies to those who may feel more shy and nervous to talk to new people.”